

General Manufacturing and Action Guidelines for Suppliers

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1. Scope

These Manufacturing and Action Guidelines are part of the purchase order and apply to all deliveries and services provided by suppliers for orders of TRIOPTICS GmbH.

Please note the different delivery addresses of our sites in Wedel: Further delivery addresses according to purchase order.

Wedel Headquarters

Strandbaddamm 6, 22880 Wedel (Delivery of goods via Deichstraße

Wedel Fertigung "Kronskamp"

Kronskamp 138, 22880 Wedel

2. Specifications

Our purchase orders include the latest drawings, specifications and any other order documents that may apply. Please follow the instructions on required measurement reports, certificates and other confirmations and documentation.

In order to provide comprehensive specifications for structural components, TRIOPTICS provides PDF-format, 2D drawings in compliance with applicable standards, as well as, upon request, files in STEP and DXF format and assembly overviews as an EDRAWING or 3D PDF.

The PDF-format 2D drawings are the reference document and defining basis for all structural components.

They may include requirements that go beyond mere geometry.

The drawings describe the required delivery condition and do not replace work schedules or intermediate stages in the manufacturing process that must be described.

Devices or assembly groups are defined by a bill of material. When an order is placed the currently valid bill of material will be attached to it and will replace previous versions if necessary. Where manufacturer data are prescribed, these are binding. Alternative solutions can be used in coordination with TRIOPTICS when they comply with the technical specification. A written notification of change is mandatory and must be sent to the purchaser, who is responsible for internal clarification and will inform the contractor about the approval.

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3. Design Services

Designs for TRIOPTICS shall be created exclusively with the following programs

- SOLIDWORKS
- Creo Elements/Direct Modeling
- EPLAN Electric P8 2.9

The design shall be carried out in accordance with TRIOPTICS' "Design Guidelines for External Service Providers". These can be requested through the Supplier Portal or your contact person in Purchasing.

Documentation and data exchange are carried out via an FTP server. This is set up by TRIOPTICS and the access data is provided to the contractor.

4. Product Modifications / Product Discontinuation

4.1. Product Modifications

TRIOPTICS must be notified immediately in writing of product modifications on the part of the supplier via the internet Supplier Portal or by e-mail to <u>purchasing@trioptics.com</u> if this has been agreed or if these modifications affect product-related factors, e.g. performance data, function, service life, compatibility, device design.

All necessary technical and commercial information affected by the modification must be communicated.

4.2. Product Discontinuations

Product discontinuations for items which have been procured by TRIOPTICS at least once must be notified to TRIOPTICS via the internet Supplier Portal or by e-mail to purchasing@trioptics.com in writing without delay.

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5. Materials

5.1. Applications without specific material requirements

General designations such as "Ms", "St", or "AlMg" are used.

5.2. Aluminium Cast Plates – EN AW-5083 (O3)

On our drawings these materials are designated with EN AW-5083 (O3) or a brand name such as C250[®], Dogal[®] etc.

5.3. Aluminium Cast Plates - Anodization, black

In order to achieve an even black surface when anodizing cast aluminum, the use of an anodizing quality material is recommended.

Alloy > EN AW 5083 (O3) Eloxal (EQ)

Surface > E0 / Anodized - BLACK, layer thickness 20µm

6. Surfaces

6.1. General requirements

- Tolerances of the finished dimensions as per drawing (PDF document) must be met
- Special requirements of the drawings must be observed
- Fits and smooth internal threads must be ensured;
- if necessary, they must be covered before surface treatment
- Optically flawless surfaces

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6.2. Blasting = glass bead blasting

Ultra-fine finish for matt surfaces (grit size \leq 200 μ).

(NO sandblasting)

6.3. Chemical coatings and electroplating

6.3.1. Surfaces / matt

Beschichtungen sind grundsätzlich in matt auszuführen, es sei denn, dass auf den Zeichnungen etwas anderes angegeben ist.

6.3.2. Passivation

> Chromium(VI)-free

6.3.3. Anodization / black

A uniformly black surface is required. A dark brown surface obtained due to the use of some electrolytical processes should be avoided.

6.3.4. Nickel-, zinc coating, chromed or chromated / black

The use of alternative methods might be admissible. A written approval by TRIOPTICS must be obtained in advance. The use of alternative methods might be admissible. A written approval by TRIOPTICS must be obtained in advance.

6.4. Powder Coating

Powder coating materials from the manufacturers listed below must be used for the following functional areas to ensure a uniform appearance.

The layer thickness is freely variable in consideration of the general requirements (4.1). Surfaces that should not be coated are indicated in the drawings.

Color samples can be provided. The article numbers are listed below:

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Obsolete! Do not

use for new

productions!

6.4.1. Housing inside, smooth / dull matt

RAL 9005 Jet black

Type REPO EP Protect S/DM

Manufacturer AkzoNobel Item no. 8239418

Formerly (RELEST Powder Hybrid RAL9005 S/DM 5%)

Color sample on request

6.4.2. Außenbereich der Gehäuse, Feinstruktur:

RAL 5005 Signal blue

Type ML-MA315, RAL5005 FS/matt Manufacturer Ganzlin Beschichtungspulver GmbH

Item no. ML-5005-MA315

Color sample 0-500-332

RAL 5007 Brilliant blue

Type ML-MA315, RAL5007 FS/matt Manufacturer Ganzlin Beschichtungspulver GmbH

Item no. ML-5007-MA315

Color sample 0-500-314

RAL 7035 Light grey

Type MEGAMIX® ST/M, structure matt

Manufacturer Cenaris

Item no. 120-14-7035-225

Color sample 0-500-315

RAL 9005 Jet black

Type MEGAMIX® FS/M Serie 120-24

Manufacturer Cenaris

Item no. 120-24-9005-225

Color sample 0-500-316

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6.4.3. Special applications/Functional coatings

Electrically conductive coating powder (ESD powder coating):

The function is influenced by the layer thickness. To ensure the function, the manufacturer's specifications must be carefully observed.

RAL 5005 Signal blue

Type DURA®mix 331M IGP 50050 R fs/matt / ESD-conductive

Manufacturer IGP Pulvertechnik

Color sample 0-500-333

RAL 5007 Brilliant blue

Type DURA®mix 331M IGP 50070 R fs/matt

ESD-conductive Obsolete! Do not

Manufacturer IGP Pulvertechnik use for new Item no. 331MA50072C00 productions!

Color sample 0-500-319

RAL 7035 Light grey

Type DURA®mix 331M IGP 70350 R fs/matt / ESD-conductive

Manufacturer IGP Pulvertechnik Item no. 331MA70350C00

Color sample 0-500-320

RAL 9005 Jet black

Type DURA®mix 331M IGP 90050 R fs/matt / ESD-conductive

Manufacturer IGP Pulvertechnik Item no. 331MA90050C00

Color sample 0-500-321

For other colors you may choose any manufacturer.

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6.5. Paint

6.5.1. Fine textured paint, matt

RAL 5005 Signal blue

Type BUCOPUR 2K-PU textured paint silk-matt RAL 5005

Manufacturer Lackfabrik Ernst Bub GmbH

Distributor Exler Lackiertechnik Vertriebsgesellschaft m.b.H.

Item no. 838-567-95 Color sample 0-500-334

RAL 5007 Brilliant blue

Type ML-MA315, RAL5007 FS/matt Obsolete! Do not Manufacturer Ganzlin Beschichtungspulver GmbH use for new productions!

Color sample 0-500-314

RAL 7035 Light grey

Type BUCOPUR 2K-PU textured paint silk-matt RAL 7035

Manufacturer Lackfabrik Ernst Bub GmbH

Distributor Exler Lackiertechnik Vertriebsgesellschaft m.b.H.

ltem no. 838-735-9 Color sample 0-500-325

RAL 9005 Jet black

Type BUCOPUR 2K-PU textured paint silk-matt RAL 9005

Manufacturer Lackfabrik Ernst Bub GmbH

Distributor Exler Lackiertechnik Vertriebsgesellschaft m.b.H.

Item no. 838-905-95 Color sample 0-500-326

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Hardener

Type BUCOPUR hardener type 116-000

Application Mixing ratio = 8:1

Manufacturer Lackfabrik Ernst Bub GmbH

Distributor Exler Lackiertechnik Vertriebsgesellschaft m.b.H.

Item no. 116-000

We recommend the use of the thinner listed below. If the desired result can also be achieved with another product, another thinner may also be used.

Thinner

Type BUCO 2K thinner

Manufacturer Lackfabrik Ernst Bub GmbH

Distributor Exler Lackiertechnik Vertriebsgesellschaft m.b.H.

Item no. 111-810

6.5.2. Paint, deep black ("optical paint")

For minimization of any stray light.

Type NEXTEL® Velvet Coating 811-21 / 9218 black

NEXTEL® Verdünner/Paint thinner 8061

Supplier Mankiewicz Gebr. & Co., Hamburg

or comparable products

For small surfaces:

Type Optical paint, deep black, matt Manufacturer may be chosen by contractor

Alternative: Albrecht Schultafelfarbe deep black

or comparable products.

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6.5.3. Device Lettering / Screen Inks

RAL 5005 Signal blue

Type Marabu Mara Star SR screen ink according to recipe

Manufacturer Marabu GmbH & Co. KG

Item no. RAL 5005 (mixed according to Marabu recipe – not standard)

Distributor www.marabu-druckfarben.de/unternehmen/haendlersuche-weltweit.html

RAL 9006 White aluminum

Type Marabu Mara Star SR screen ink 191 silver

Manufacturer Marabu GmbH & Co. KG Item no. 32270057191 - SR191

Distributor www.marabu-druckfarben.de/unternehmen/haendlersuche-weltweit.htmll

6.5.4. Primer / Undercoat

The contractor may choose a suitable product according to the requirements of the finished product.

The contractor may choose the manufacturer/color.

7. Preservative Coating

Only silicone-free agents must be used.

8. Lettering

Since May 2019, both the font and the color tone of the TRIOPTICS logo have changed.

The color is RAL 5005 and the font is Lato semibold.

Please note that this font is designed WITHOUT ligatures (typographic letter connections).

Note: The "new" logo has 20 lines in the Siemens star and long T-dashes.

The file for the logo can be requested from marketing@TRIOPTICS.com.



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9. Labeling of Parts

In order to ensure that the parts can be clearly allocated in receiving and internal transport, the parts are to be labeled using removable labels (alternatively, use tags or write on packaging). This does not pertain to parts whose surface might be damaged by labeling or parts for which a different type of labeling is specified in the drawing or specifications.

9.1. Marking of Assembled Cables

It is mandatory that our assembled cables/cable harnesses are visibly marked with our part number at all ends, e.g. printed or by sleeve.

10. Packaging

Packaging must be suitable for the part to be packaged and ensure the following functions:

- Protective function
- Loading and transport protection
- Storage function

Care must be taken to ensure that the packaging can withstand the strains of the functions.

Small parts must be packed separately – if necessary use a larger cardboard box. The packaging has to be marked with our part number.

(Small parts must <u>not</u> be packed between/within other items).

In order to ensure that assembly is as dust-free as possible, plastic material must be used for the direct packaging of components, as no components packaged in paper or cardboard may be stored due to the formation of dust. Packing material used to protect components during transport and not required for storage may be made of environmentally friendly material.

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11. Delivery / Delivery Documents

Please note the acceptance times of our goods receiving department::

Monday - Thursday 7.00 – 15.30 Uhr Friday 7.00 – 12.00 Uhr

Please follow the instructions below for deliveries and allocations in Receiving:

- No delivery without a delivery note
- Indicate our purchase order number and type and quantity of goods delivered on the delivery note.
- Clearly allocate the goods/delivery note information to our purchase order items.
- Label the goods/packaging using our part number.
- The goods must be packaged and labeled in a way that ensures that we can enter, store and pick the goods according to our purchase order items without having to repackage.
- In the case of purchase orders/deliveries of sets or assemblies, these must always be packaged and delivered as a set (!) to enable direct order picking/shipping.
- If the scope of a purchase order item makes packaging as one (1) set in one (1) packaging unit impossible and requires several packaging units, every single package must be labeled.

This includes:

- TRIOPTICS part number
- Numbering including total number of packages (e.g. Part no. 123-.., box no. 1 of 5).

When delivering structural components as individual parts or assemblies, the following documents must be attached to the delivery note (2.1 and 2.2).

11.1.1. Delivery – structural components as per drawing

Attachment to the delivery note:

• Latest drawing including information on and confirmation of verified dimensions

11.1.2. Delivery – assemblies as per bills of materials

Attachment to the delivery note:

- Latest bill of materials including a confirmation of completeness and verified dimensions,
- for unconnected parts individual check and confirmation of the quantity supplied
- where applicable, documentation of inspection specifications/setting specifications

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12. Applicable Instructions

We would like to point out the relevant quality assurance obligations as well as the required compliance with legal provisions.

In this context, the following sections in our General Purchasing Terms and Conditions must be followed in particular with regard to manufacturing, delivery and documentation:

- §3 / Included in delivery: technical design and documentation
- §9 / Quality assurance and product liability
- §10 / Hazardous substances

13. Editorial

Editorial Team	K. Schmacht, R. Poikat	Feb. 27, 2019
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